James Leichter

Mr. Leichter is a 25-year services industry innovator who delivers products and services to help businesses streamline operations and improve profit. He is a seasoned business owner who shares his experience and expertise through speaking engagements, authoring industry articles for magazines, and participate as a legal expert witness. As a successful HVAC business owner in the 1990’s, he quickly realized his passion was helping others succeed. He then founded Aptora to deliver the first enterprise software solution for the contracting industry called Total Office Manager. He delivers the trifecta combining public speaking, hands-on business leader, and industry innovator.

Mr. Leichter has performed on-site consulting with more than 150 service contracting businesses all over the United States of America. He has also taught at more than one hundred seminars all over the USA. He has been a featured speaker at many national events including ComforTech and ISH. James has addressed groups including EGIA Contractor University, Associated Builder’ and Contractors, PHCC, QSC, and ACCA.

His unique combination of practical field experience and “book smarts” make him an ideal person to communicate with today’s contracting business owner. As many of his clients will say “he has been there and knows what he is talking about”.